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## The Publishers' Weekly.

OCTOBER 27, 1883.

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## REFERENCES.

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Educational (Supplementary) Number, Feb. 24.  
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## NOTES IN SEASON.

BOOKSELLERS, prepare for the holidays! Study the Fall Announcement number and the new advertisements of the WEEKLY. Don't delay securing an edition, with your own imprint, of the Illustrated Christmas Catalogue of the WEEKLY, or of the Illustrated Christmas number of the *Literary News*, or—of both. We are determined to have them ready in good time, and therefore we cannot print beyond a certain number. Last year so many booksellers were too late that we consider it our duty to sound this note of warning.

FUNK & WAGNALLS will issue next week a popular life of Luther, based on Köstlin's "Life of Luther," by Prof. W. Rein, translated and edited by Rev. G. F. Behringer.

G. P. PUTNAM'S SONS have just ready "Hand and Ring," the new romance by the author of "The Leavenworth Case." The publishers call the attention of the trade to the fact that this novel will be published only in the cloth edition.

P. BLAKISTON, SON & CO. will publish very soon the new edition of "A Guide to the Microscopical Examination of Drinking-Water," by Dr. J. D. MacDonald. It also contains an appendix on "The Microscopical Examination of Air." There are twenty-five lithographic plates descriptive of the text.

J. M. STODDART, 16 E. 14th St., Phila., announces that the initial volume of the "Encyclopædia Americana," noticed in our columns a short time ago, is now ready. It is printed and bound in a style to conform to the large English edition of the "Encyclopædia Britannica," to which work it is especially adapted as a companion.

WHITE, STOKES & ALLEN announce that they have purchased the entire edition of Von Falke's "Greece and Rome," formerly published by Henry Holt & Co., and now offer it in a variety of fine bindings as well as in the regular cloth style. They have also just ready a new edition of Fielding's works printed on laid paper and put up in an entirely new style of cloth binding.

JAMES R. OSGOOD & Co. have just issued an *édition de luxe* limited to 250 copies of "The Correspondence of Thomas Carlyle and Ralph Waldo Emerson: 1834 to 1872," edited by Chas. Eliot Norton, beautifully printed on fine hand-made paper, with proof impressions of the etchings by Schoff. "Dr. Grimshawe's Secret," by Nathaniel Hawthorne, with preface by Julian Hawthorne, is also ready in an *édition de luxe*, uniform with the similar edition of "Hawthorne's Works," with etched frontispiece and title-page, printed on hand-made paper. "Building Superintendence," by Thomas M. Clark, just issued, is based on a series of papers contributed to *The American Architect*, now revised, augmented, and published in a handsome and permanent form. A large number of plans, diagrams, etc., help to solve the many problems in house-building.

ROBERTS BROS. have just published "Indian Idylls," from the Sanskrit of the Mahābhārata, by Edwin Arnold, which contains translations of Sāvitrī, or Love and Death, Nala and Damayanti, The Enchanted Lake, The Saint's Temptation, The Birth of Death, The Night of Slaughter, The Great Journey, and The Entry into Heaven. They have also just ready "The Expansion of England," by Prof. J. R. Seeley, author of "Ecce Homo," etc., a series of lectures upon its growth and extension throughout the world, by conquest, and otherwise; "Christian History in its Three Great Periods: Third Period, Modern Phases," by Joseph Henry Allen, of Harvard University, completing the work; "In Nazareth Town, and other Poems," by Rev. John W. Chadwick, of Brooklyn, N. Y.; a new edition, enlarged, of "Poetry of the Orient," by Rev. Wm. Rounsville Alger; and "Classic Heroic Ballads," containing the most heroic and stirring ballads of our time, selected by the editor of "Quiet Hours."



## WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William. Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., mar., designate square, oblong, narrow books of these heights. Where figure instead of letter symbols are used, the record is from publisher's designation, and not measurement.

**Andrews, J. W.** Church law: suggestions on the law of the Protestant Episcopal Church in the United States of America; its sources and scope. N. Y., T: Whittaker, 1883. 5+142 p. D. cl., \$1.25.

Not an exhaustive treatise upon the law of the Protestant Episcopal Church in the United States. Merely discusses the method of ascertaining such law and its important principles. A full appendix contains extracts from the works of leading men and parts of Judge Hoffman's valuable treatise on the "Law of the Church."

**Brehat, Alfred de.** The black sorceress: a tale of the peasant's war; adapted from the French, by A. D. H. Chic., Rand, McNally & Co., 1883. 303 p. D. cl., \$1.

Germany, in the sixteenth century, furnishes the scene of this historical story that gives a good picture of the manners and morals as well as of the chivalry and superstitions of that exciting period immediately preceding and following the Reformation.

**Broughton, Rhoda.** Belinda: a novel. N. Y., Appleton, 1883. 460 p. D. cl., \$1.

"Belinda" is the latest novel by the author of "Red as a rose is she" and other popular works of fiction. It is told in the clever, sprightly style that characterizes all her books. Belinda is an intense young woman who wrecks her happiness from apparently no real motive, and lives to repent it. Her sister Sarah is one of Miss Broughton's favorite creations; an irrepressible girl, full of high spirits and droll, clever sayings. The grandmother, Mrs. Churchill, is a perfect type of the good-natured, selfish, witty woman of the world. The story is quite absorbing as a story, and cannot help pleasing, it is so cleverly presented.

**Burr, W. H.** The elasticity and resistance of the materials of engineering. N. Y., J: Wiley & Sons, 1883. 15+753 p. O. cl., \$5.

This volume is the outgrowth of lectures given by the author to succeeding classes of students in the department of civil engineering at the Rensselaer Polytechnic Institute. The lectures have been considerably elaborated and extended, "so as to cover many details of the subject which it would be impossible to include in any ordinary technical course of study, but which at the same time are necessary to a complete and philosophical treatment." It is divided into two parts—"Rational" and "Technical"—the first treating of General theory of elasticity in amorphous solid bodies; Thick, hollow cylinders and spheres, and torsion; The energy of elasticity; Theory of flexure. The second of Tension; Compression; Shearing and torsion; Bending or flexure; Connections; Miscellaneous problems; Working stresses and safety factors; The fatigue of metals; The flow of solids.

**Carr, Nathan T.** The sun: its constitution, its phenomena, its condition. N. Y., J. Fitzgerald, [1883]. 47 p. O. (Humboldt, lib., no. 49.) pap., 15 c.

**Daudet, Ernest, Depasse, Hector [and others].** French celebrities, as seen by their contemporaries: a series of brief biographies of the foremost Frenchmen of our day; tr. by Francis W. Potter. N. Y., Funk & Wagnalls, [1883]. 139 p. D. (Standard lib., no. 99.) pap., 15 c.

The subjects of these essays are Marshal de MacMahon, by Ernest Daudet; Léon Gambetta, by Hector Depasse; Jules Grévy, by Lucien Delabrosse; Louis Blanc, by Charles Edmond; Charles de Freycinet, by Hector Depasse; Victor Hugo, by Jules Claretie; Ferdinand de Lesseps, by Albert Pinard.

**Emerson, Ralph Waldo.** The conduct of life. New rev. ed. [Riverside ed.] Bost., Houghton, Mifflin & Co., 1883. 308 p. D. cl., \$1.75.

**Emerson, Ralph Waldo.** English traits. New rev. ed. [Riverside ed.] Bost., Houghton, Mifflin & Co., 1883. 296 p. D. cl., \$1.75.

**Emerson, Ralph Waldo.** Letters and social aims. New rev. ed. [Riverside ed.] Bost., Houghton, Mifflin & Co., 1883. 6+333 p. D. cl., \$1.75.

**Emerson, Ralph Waldo.** Society and solitude: twelve chapters. New rev. ed. [Riverside ed.] Bost., Houghton, Mifflin & Co., 1883. 316 p. D. cl., \$1.75.

\***Fothergill, J. Milner, M.D.** The physiological factor in diagnosis. N. Y., W: Wood & Co., 1883. 256 p. O. cl., \$2.25.

**Hale, E. E.** Seven Spanish cities and the way to them. Bost., Roberts Bros., 1883. 4+328 p. S. cl., \$1.25.

The author studied Spanish, hoping to aid Mr. Prescott in his great work, was disappointed in that, but put his knowledge to use as South American editor of the *Boston Advertiser*. Last summer for the first time travelled in Spain, and wrote these sketches for a friend. A cursory glance at the index shows a great variety of subjects, all treated in Mr. Hale's bright and fascinating manner.

**Hudson, W. H.** Sea-sickness: its cause, nature and prevention, without medicine or change in diet; a scientific and practical solution of the problem. Bost., S. E. Cassino & Co., 1883. 147 p. S. cl., \$1.25.

The author claims to have discovered a certain means of preventing sea-sickness without the aid of medicine, stimulants, or change in diet. It is merely the observance of certain rules and principles easy enough to be followed. Mr. Hudson, who has been quite a traveller and a martyr to sea-sickness, made his discoveries through experimenting upon himself.

\***Hun, H., M.D.** A guide to American medical students in Europe. N. Y., W: Wood & Co., 1883. 151 p. D. cl., \$1.25.

**King's hand-book of Boston.** [5th ed.] Cambridge, Mass., Moses King, [1883]. 360 p. il. O. cl., \$1.

It has been necessary to reset so many of the pages of this book on account of the many alterations, and so many new pages have been added, that the result is practically a new book with the old title and the old general appearance. It has undergone a thorough revision, both at the hands of Mr. Edwin M. Bacon and Mr. M. F. Sweetser, and will be found much improved. New illustrations have also been inserted, and the book is better printed and on finer paper. Since its first issue, it has been accepted as one of the best guide-books of Boston.

**Livermore, Rev. Abiel Abbot.** Anti-tobacco; [also] A lecture on tobacco, by Rev. Russell Lant Carpenter; [also] On the use of tobacco, by G. F. Witter, M.D. Bost., Roberts Bros., 1883. 117 p. S. cl., 50 c.

These three lectures all argue strongly and emphatically against the use of tobacco in any form. An appendix gives some facts about tobacco in the public schools, and testimonies of physicians, scientists and others, relative to its effects.

**MacCord, C. W.** Kinematics: a treatise on the modification of motion, as affected by the forms and modes of connection of the moving parts of machines; il. by diagrams of mechanical movements as practically con.

\* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record. This list will be reprinted, verbatim, with all the notices of the books received, in the TRADE LIST ANNUAL.

structed; for the use of draughtsmen, machinists and students of mechanical engineering. N. Y., J: Wiley & Sons, 1883. 9+335 p. O. cl., \$5.

The title fully covers the subject. Of the author's method he says himself, "The endeavor has been made to treat the theory of the subject in a practical manner for the benefit of the practical man—that is to say, the demonstrations are made as far as possible directly dependent upon the diagrams, and the latter, in most cases, reduced from work actually executed upon a large scale, are accompanied by explanations which, it is hoped, will enable any ordinarily expert draughtsman to 'lay out' the movements with ease and accuracy." In order to avoid interrupting the argument by subordinate discussions as well as for more ready reference, an appendix has been added, containing the methods of construction and other graphic processes, relating to various curves alluded to from time to time in the body of the book.

**Mayer, L.** Ground-rents in Maryland; with an introduction concerning the tenure of land under the Proprietary. Balt., Cushings & Bailey, 1883. 160 p. O. cl., \$1.50.

Mr. Mayer, believing that "a treatise on ground-rents in Maryland, a form of investment peculiar to that state, and which is now attracting a good deal of attention, might prove acceptable to lawyers, students of law, investigators of local institutions" and others interested in the matter, has written this book, in the hope that it may serve its purpose of furnishing definite information on the subject in question. An article by John Johnson, Jr., on "Manors in Maryland, and the record of the Court-Baron and Court-Leet of St. Clement's Manor," reprinted from the publications of the Johns Hopkins University, throw much light on the history of manors in the times of the Province.

**Milton, J.** Sonnets; ed. by Mark Pattison. N. Y., Appleton, 1883. 227 p. por. S. (Parchment lib.) parchment, \$1.25.

One of the dainty additions to the charming "Parchment series," with a portrait after Vertue. Mr. Pattison contributes an introductory on the sonnet and Milton's treatment of it. The sonnets are carefully and copiously annotated.

**Paper-mill directory of the world:** a complete catalogue of all the paper and pulp mills on the globe, 1883. Holyoke, Mass., Clark W. Bryan & Co., [1883]. 192+42 p. O. cl., \$1.

\***Parkes, Edmund A., M.D.** Manual of practical hygiene. In 2 v. V. 1. N. Y., W: Wood & Co., 1883. 368 p. il. O. (Wood's lib. of standard medical authors.) cl., subs., \$1.25.

**Philobiblos** (*pseud.* for Alex. Ireland), *comp.* The book-lover's enchiridion: thoughts on the solace and companionship of books; selected and chronologically arranged by Philobiblos. *American ed., rev. and enl.* Phil., J. B. Lippincott & Co., 1883. 312 p. S. parchment bds., \$2.

The object of the compiler has been to present, in chronological order, the testimonies of all the best book-lovers on the subject of books, and the habit and love of reading. The authors represented range from Solomon and Cicero down to Carlyle and Ruskin. The quotations from modern English and American writers are very copious. The compiler has gone in all cases possible to the original sources for his matter, selecting direct from the works of the writers quoted, so that the correctness of the text may be relied upon. This little work has gone through two editions in England, where it was an immediate success. This present edition is printed from the 3d English enlarged ed., with some alterations and a few additions made by the American publishers. It is a most charmingly gotten up little book, in a dainty white cover, and is printed on tinted paper with broad margins. It cannot fail to delight every true book-lover, both in its appearance and contents.

**Prose masterpieces from modern essayists.** N. Y., G: P. Putnam's Sons, [1883]. 3 v., 8+325; 3+268; 2+326 p. por. S. cl., \$3.75; \$4.50.

These three volumes embrace some of the finest specimens of the essay in the English language. Grouped either under kindred subjects or by authors of intellectual kinship, are single essays by Lamb, Irving, De Quincey, Leigh Hunt, Sidney Smith, Emerson, Thackeray, Kingsley, Ruskin, Carlyle, Froude, Gladstone, and others. "It has been

the intention of the editor," in preparing this series, "to bring together such productions of the great modern writers of English prose as should not only present good specimens of English style, but should also be fairly characteristic of the methods of thought and manner of expression of the several writers." He "has succeeded in gathering a most charmingly readable and thoroughly representative collection. The manner in which the volumes are issued calls for special mention. The typography, paper, binding, etc., are most excellent and extremely attractive. Each volume contains a portrait. The three books are put up in cloth or russia boxes of novel design.

\***Ringer, Sidney, M.D.** Hand-book of therapeutics. 10th ed. N. Y., W: Wood & Co., 1883. 688 p. O. cl., \$5; leath., \$5.75.

\***Ross, Ja., M.D.** A treatise on diseases of the nervous system. 2d ed. N. Y., W: Wood & Co., 1883. 2 v. 1023; 1047 p. il. O. cl., \$15.

**Roth, E.** A complete index to *Littell's Living Age*. V. 1, comprising contents of the first hundred volumes: Biography (James-Lescarbault). Phil., E: Roth, 1883. 33-48 p. O. pap., \$2.

See notice "Weekly Record," P. W., June 9, 1883 [594].

**Stevens, J: Austin.** Albert Gallatin. Bost., Houghton, Mifflin & Co., 1884 [1883]. 5+419 p. D. (American statesmen.) cl., \$1.25.

The subject of this biography, and the extremely interesting way in which it is presented, make it so far one of the most notable volumes of the series. Mr. Gallatin's place in the history of our national finances can scarcely be over-rated, while the study of his character, both as a private individual and as a statesman, is full of interest to every reader and student. Mr. Gallatin, it will be remembered, was born at Geneva, in 1761. Coming to this country in 1780 he soon adopted it as his own, and in a very brief space of time became identified with the government, filling successively the positions of member of the Pennsylvania Legislature, the U. S. Senate and the House of Representatives, and finally Secretary of the Treasury under Jefferson. He was also Minister to England and afterward to France, and one of the negotiators of the Treaty of Ghent. Mr. Stevens tells the story of his life and his long political career in such a forcible, graphic style and with such a wonderful wealth of detail, that every one must be fascinated with his work. The information he has gathered together in the limited space at his disposal, is as remarkable as it is valuable. The fulness and convenient arrangement of the index calls for special notice.

**Weisbach, Julius.** Mechanics of engineering and of machinery. V. 3, pt. 1, section 1: The mechanics of the machinery of transmission. 2d ed., rev. and enl., by Gustav Herrmann; designed as a text-book for technical schools and colleges, and for the use of engineers, draughtsmen, etc., tr. by J. F. Klein. *Authorized translation.* N. Y., J: Wiley & Sons, 1883. 67+544 p. il. O. cl., \$5.

Mr. Klein, the translator, says in his preface: "The volume now offered to the engineering public is the first installment of the second edition of what was formerly known as v. 3 of 'Weisbach's Mechanics of engineering.' In the hands of the editor, Prof. Gustav Herrmann, the material of the first edition has been so thoroughly re-classified and revised, the methods of discussion so much improved, and so much new material added, as to practically constitute this second edition a new work, of three volumes, each as large as the original work." V. 3.

\***Witthaus, R. A., M.D.** The medical student's manual of chemistry. N. Y., W: Wood & Co., 1883. 370 p. il. O. cl., \$3.50.

**Wright, E. Perceval, M.D.** Animal life: being the natural history of animals. N. Y., Cassell & Co., [1883]. 8+618 p. il. O. cl., \$2.50.

A profusely illustrated work for popular reading; offers an interesting account, interspersed with many stories, and free from technical details, of the various forms of animal life, about two thirds of the contents of the volume being devoted to the mammals and birds. The author acknowledges his indebtedness to distinguished writers on the subject, from whom he has culled many facts. The book is based on the notes of several series of lectures on zoölogy, delivered some years ago to the natural history classes in the University of Dublin.



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King's Hand-book of Boston, 5th <i>ed.</i> .....	1.00	Witthaus, Medical student's manual of chemistry.....	3.50
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Philobiblos, Book-lover's enchiridion....	2.00		

## LIST OF NEW ENGLISH BOOKS.

Published from September 17 to 29. Selected from the [London] "Publishers' Circular."

Adams, W. E. Our American cousins: being personal impressions of the people and institutions of the United States. Post 8°. 342 p., 3s 6d.....	W. Scott.	Harkness, M. E. Assyrian life and history; with an introd. by Reginald Stuart Poole. Post 8°. 2s. 6d. (By-paths of Bible knowledge, v. 2).....	Tract Society.
Ashton, J. Humor, wit, and satire of the seventeenth century. Post 8°. 454 p., 7s 6d.....	Chatto.	Hope, R. C. A glossary of dialect place-nomenclature, 2d <i>ed.</i> Sq. 16°. (Scarborough, Hagyard) 152 p., 6s.	Simpkin.
Beck, S. W. Gloves, their annals and associations: a chapter of trade and social history. Post 8°. 250 p., 7s. 6d.....	Hamilton.	Ingleby, C. M. Shakspeare's bones: the proposal to disinter them, considered in relation to the possible bearing on his portraiture, illustrated by instances of visits of the living to the dead. Sm. 4°. 1s. 6d.....	Trubner.
Boussenard, L. Crusoes of Guiana; or, the white tiger. Il. cr. 8°. 7s. 6d.....	Low.	Lee, Katharine. In the Alsatian mountains: a narrative of a tour in the Vosges. 8°. 270 p., 9s.....	Bentley.
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Day's Collaçon: an encyclopædia of prose quotations, together with a biog. index of authors, and an alphab. list of subjects quoted; compiled by E. P. Day. Imp. 8°. 31s. 6d.....	Low.	Petrie, W. M. F. Pyramids and temples of Gizeh. Cr. 4°. 250 p., 17 pl., 18s.....	Field & T.
Decorator's assistant: a modern guide for decorative artists and amateurs, painters, writers, gilders, etc. Containing upward of 600 receipts, rules, and instructions for mixing, preparing, and using dyes, stains, oil and water-colors, etc., etc. 12°. 166 p., 2s. 6d.....	A. J. Barnes.	Rawlinson, Sir R. The hygiene of armies in the field. Roy. 8°. 82 p., 2s. 6d.....	Wyman.
Devas, C. S. Groundwork of economics. 8°. 674 p. 16s.	Longmans.	Skene, J. H. With Lord Stratford in the Crimean War. 8°. 354 p., 12s.....	Bentley.
Dunstan, H. M. The Turkish compassionate fund: an account of its origin, working, and results; ed. by W. Burdett Coutts. Roy. 8°. 262 p., 10s. 6d.....	Remington.	Stoughton, J. Homes and haunts of Luther. Rev. <i>ed.</i> With additional chapters and portraits. Il. 4°. 8s.	Tract Society.
		Stoughton, J. The Spanish reformers: their memories and dwelling-places. Il. 4°. 8s.....	Tract Society.
		Sutter, Julie. Luther and the Cardinal: an historic-biographical tale. Post 8°. 5s.....	Tract Society.



## The Publishers' Weekly.

OCTOBER 27, 1883.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries" gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

*"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."*—LORD BACON.

## "TRADE NOTES."

## THE OLD AND NEW STYLE BOOKSELLER.

*From the British and Colonial Printer and Stationer, Sept. 27 and Oct. 4.*

FROM all parts of the country we receive complaints concerning the usurpation of the booksellers' proper business by drapers, job brokers, and other persons. The old style bookseller is becoming extinct; and his modern successors have to eke out a trade by engaging in various "lines" quite beyond their proper province.

What is the cause of this? It would perhaps be hard to assign the exact reason. We interviewed a thoroughly qualified and experienced man the other day, and his views seem to be well worth recording.

In the first place, he said, the bookseller of the olden time had been duly apprenticed in his youth to his trade; had faithfully served his full term of seven years; and was then made an assistant. Now there is seldom anything of the kind observed. A boy who can carry out papers is retained till he is too old for the post, and then he is made a shopman. He possesses little knowledge of books, and less affection for them—regarding them as simple mercantile commodities invented for the sole purpose of returning by their sale a certain percentage of profit to the seller.

In the old time, too, the bookseller actually read. He reads now, it is true—but chiefly advertisements, price-lists, and auction catalogues. Ask him the nature of a book, or the title of a work on any subject, or the best edition of any author, and he is altogether at sea. The old style bookseller could give all this information the moment it was sought. He was the mentor as well as the servant of the bookbuyer; and many famous libraries have been organized, not by their owners, but by their owners' bookseller.

We think that this degeneracy is capable of explanation. In former days the only customers of the publishers were legitimate booksellers, but things have so changed that drapers and speculators of different kinds have now entered

the business, and are to a large extent pushing the bookseller out of his proper sphere of action. The way in which a book was published was this. A copy was prepared and bound up, the publisher's traveller then took it round to a certain number of booksellers in town, explained its end, and stated what was to be the published price, and then received an order, or, as it was called, a subscription, from the bookseller. It was usual to commence with Messrs. Longman in Paternoster Row, and that firm gave the cue to the rest of the trade, the booksellers generally regulating their first order according to the number of copies that were bespoke by Messrs. Longman. A list of the trade was in existence, and it was very seldom added to. When some recognized bookseller's assistant started in business for himself, he made form of application to be placed on this list. Outsiders were not supplied, and the trade was thus confined within certain definite and recognized limits.

Of course this is entirely a thing of the past. The publishers supply whoever resorts to them, and what is even more inconvenient, their prices are not fixed as they formerly were. Perhaps half a dozen of the oldest publishers maintain their terms, but the others have a very elastic tariff, so that the man who orders five hundred copies is supplied at a much lower price than he who only takes five copies. This will explain the reason why certain firms actually sell to the public at a lower price than the publishers nominally sell to the trade.

The system of "job lots" has introduced into the business an element of uncertainty and of dissatisfaction, which has done more harm than anything else within the present century. The co-operative stores have also acted banefully upon the bookselling trade. We heard of an instance of this kind in a northern town quite recently. A well-known and old-established bookseller had been in the habit of supplying the Medical School for many years.

Recently an enterprising firm of drapers opened what they called a "Bon Marché," and the students no doubt thought that they might as well apply the "Bon Marché" principle to the purchase of books. Inquiries were instituted, and it was found that this draper's store was supplying nearly the whole of the books, and they had applied themselves so actively to this business as actually to obtain telephonic communication between their "Bon Marché" and the Medical School. Of course here was an important branch of business completely lost to the legitimate bookseller.

It would seem, too, that in the bookselling business we shall soon have the same anomalies as in the music-selling trade. The marked price of a sheet of music, it is well known, gives no indication whatever of its actual price, which may be one third, or even one fourth. If the music-seller does not know the current value of the particular sheet he may suffer very serious loss both in money and reputation. If books are to be sold at threepence, fourpence, and even fivepence in the shilling off their published price, according to the facilities which the seller has for buying cheaply, it is obvious that a bookseller has no security against his stock being seriously depreciated from causes over which he has no control. The twopence in the shilling is now universal, even when credit is given. Formerly the concession was only made when cash was paid, but now the competition in

the trade has become so keen, that booksellers are forced to give three or six months' credit and at the end to allow this discount.

The result of this is that very few booksellers at the present day confine themselves to a legitimate trade in books. They sell stationery, pictures, and fancy articles, very often relying on these for their profit. This being the case, a bookseller cannot be expected to devote the same time as formerly to studying his business and acquiring that information which the book-buyer formerly expected of him.

Old booksellers even have degenerated. They are now frequently mere dealers in remainders, or brokers who attend sales and buy books as furniture brokers buy articles of furniture. It is noticeable that in nearly all the large towns the number of bookstalls is decreasing, and the number of catalogues issued by the body becomes less and less.

In these days of unrestricted trade it is, of course, quite useless to propose that the publishers should be compelled to sell only to recognized dealers. A proposition was made lately to the effect that publishers who sold to drapers should be boycotted, but this would be manifestly impracticable, for those who wished to obtain books in quantities could always get them by indirect methods. It is well known that the large buyers who sell at such a great reduction from the published price almost invariably pay cash, while the ordinary bookseller expects to have three or six months' credit. Herein, we think, lies an opportunity for improving the condition of the trade.

If booksellers proper would pay cash, they could obtain the same favorable terms as their non-legitimate competitors. And if they again were to sell for cash no embarrassment would follow from the practice.

Long credits, indeed, are the bane of the book-selling business. Until the bookbuyers are accustomed to pay for their books as regularly as they settle their butcher's bills, the bookseller is placed at a disadvantage, and we think is unfairly treated. The first step, therefore, toward improving the standing of the trade, would be to introduce cash payments all round, and if this could be generally followed, it would initiate a reform of the most valuable character.

We think that booksellers, as a rule, are not as "pushing" as they might be. The journals contain very few advertisements from booksellers, compared with those of the rest of the trading community.

Yet the bookselling business is one that can be developed to an almost unlimited extent if actively and energetically followed. Of course, the difficulty consists in the fact that a bookseller has to advertise another tradesman's commodity, and he may not receive any reward for his enterprise.

If, for instance, a bookseller in any town were to spend twenty pounds in acquainting the public with the fact that a new book by Mr. Tennyson were on sale at his establishment, he has no guarantee that the public will not buy the book from some other shop.

A grocer who advertises tea of course never thinks of stating the name of the wholesale firm from which he obtained it, but the bookseller is in a different position. Even allowing the existence of this difficulty we think that it would be advisable for the trade to adopt more of the ordinary expedients for increasing business.

Another evil that afflicts the bookselling business arises from the multiplicity of publishers. Formerly publishers were themselves a recognized class, and it was seldom that new accessions were made to their ranks. At the present time printers are invading the business to an extent that threatens to break down the old and generally beneficial limits. If a large firm of printers find that trade is slack, it is quite a common thing to employ some of their hands on bringing out new books or reprints of old ones. These are put into the hands of travellers, who act perhaps for a dozen firms, selling their books on commission, and they are thus sold to the country trade. Not unfrequently there is no published price recognized, and the bookseller is left free to sell such books at any price that he thinks will pay him. Other printers purchase the stereoplates of books that have a regular sale, and put them on the machine whenever it is idle, thus multiplying copies entirely for speculative purposes. The trade, therefore, have no guarantee that a book published at half-a-crown one season may not be reduced to a shilling the next season. This is one of the most serious causes of discontent among booksellers at the present time.

We shall be glad to find room for the views of any of our readers which may tend toward an improvement in the present condition of affairs in the bookselling trade. It is no use ignoring the difficulties with which the ordinary retail bookseller now has to contend, and it is equally futile to make suggestions which are not practicable, at a time like the present, when any man can engage in any trade that he fancies; but much might be done by *curtailing credit, by firmness in maintaining prices, by refusing to countenance the doubtful expedients resorted to by the smaller publishers, and generally by cultivating a feeling of good fellowship among the different members of the trade. It is quite derogatory, we think, to any one engaged in a business of so much respectability to adopt the under-cutting practices indulged in by drapers and grocers, and we believe that if these practices are persevered in, the trade will become so demoralized as to exert a very serious influence upon literature.*

#### THE CHRISTIAN UNION.

*From the Critic.*

UNDER the heading, "A New Outlook in Journalism," *The Christian Union* publishes this week a card signed by many of the best-known ministers and some of the more conspicuous laymen of New England. "There has been for some time felt, especially in New England," these gentlemen declare, "a desire for a broad, catholic, Christian newspaper; one that should be intellectually and practically progressive, and religiously and spiritually conservative; which, holding fast the great truths of historical and experimental Christianity, would give scope to a free discussion of all debatable problems in religious thought; which would present religious truth in its practical, spiritual, and helpful aspects, rather than in its critical, ecclesiastical, and controversial forms; and which—above all—in defending the tenets of Christian faith, would never forget to preserve and maintain a thoroughly Christian spirit." The propriety of starting such a paper in Boston has been considered, and wisely abandoned, its projectors hav-



ing come to the conclusion that an alliance with *The Christian Union* would be a better step. Such an alliance has been made; and while that excellent religious journal will continue to be edited by the Rev. Lyman Abbott, "there will be associated with him several other gentlemen on whom the paper will rely in applying to the living questions of to-day the principles of a vital Christianity." The Boston clergymen whose names are appended to this card are Alexander McKenzie, Joseph T. Duryea, Samuel E. Herrick, William Burnet Dwight, R. R. Meredith, and A. S. Twombly. Among the names of the New England ministers, not of Boston, which follow this half-dozen, we find the familiar ones of T. T. Munger, of North Adams, Mass., Newman Smyth, of New Haven, Conn., and Washington Gladden, at present of Columbus, O. 'It seems proper,' says the editor of the paper in question, 'to accompany this official announcement with a restatement of the purpose and spirit of *The Christian Union*, which remains unchanged, while its power has been greatly increased by this welcome addition to its editorial forces.' The restatement that follows breathes a spirit of liberality which might well be emulated by certain others of the professedly religious journals of this country. It augurs well for the continued usefulness and prosperity of an already popular paper.

#### OBITUARY.

##### CAPTAIN MAYNE REID.

CAPTAIN MAYNE REID, whose stories of adventure have for so many years been the delight of the youth of nearly every civilized nation, died on Sunday night, October 21, at his residence in London, after a brief illness. Capt. Reid was born in 1818, in the north of Ireland. From his youth he was fond of books. The stories which he read of America and its resources caused a desire to visit this country. When only twenty years of age he sailed for New Orleans, where he began life as a trader. His business interests were of such a nature that he was obliged to make long journeys into the interior of the country. He made friends with the Indians of the Red River territory, and spent many months in learning their customs and enjoying the scenery of their picturesque camping-grounds. Night after night he sat with the braves about their blazing campfires, and listened to the legends and tales of the medicine-men. It was from these Indians that he obtained the materials for those well-known stories, "The Scalp Hunters" and "The White Chief." He was a rapid writer, and one after another in quick succession he produced the series of novels and juvenile works which have made him such a favorite. In the "Rifle Rangers," published in 1849, and the "Scalp Hunters," published the following year, he detailed many of his adventures on the prairies and in the wilds of the West. His works attracted such widespread interest that publishers found it to their profit to print them in nearly every language that was spoken in Europe. In England alone his "Scalp Hunters" is said to have had a circulation of a million copies. Other stories which were exceedingly popular were "The Bay Hunters," "The Plant Hunters, or the Himalayan Mountains," "The Young Yagers," "The Quadroon," and "The Young Voyageurs."

##### F. O. J. S. BAZIN.

F. O. J. S. BAZIN died at his residence, No. 19 Union Park, Boston, on the 21st inst., after a long and painful illness. Mr. Bazin was born in Boston, December, 1830, and was the son of Mr. George W. Bazin, for many years a well-known printer on Cornhill. At an early age he entered the book publishing house of B. B. Muzzey & Co., of which firm his brother, Thomas H., was the junior partner. He was afterward of the firm of Brown, Bazin & Co., and later had charge of the publishing department of the well-known house of Phillips, Sampson & Co., the first publishers of the *Atlantic Monthly*. He passed a few years in the same business in Philadelphia, and on returning here became connected with the firm of Ticknor & Fields. For nearly 14 years past he had been connected with the firm of E. Fleming & Co., bookbinders, on Franklin Street, and by his energy, promptness, and fair dealing contributed largely to that firm's successful business. For nearly 40 years, as boy and man, he had been actively engaged in the book and publishing business, and few men in the country were better known or more respected in it. He leaves a widow.

THE death is announced of Mr. James M'Intosh, bookseller of the old town, Edinburgh. He was eighty-four years of age, being the oldest member of the trade in Edinburgh.

NELSON S. QUINCY, the immediate successor to Smith, English & Co., died at Colorado Springs on the 3d inst., whither he had just repaired for the winter in hopes of renewing his health.

W. W. SWAYNE, the oldest bookseller and newsdealer in Brooklyn, died on the 25th inst., at his residence at Bath, L. I. He began business at the old Fulton Market in New York City over 20 years ago.

SAMUEL F. APPLETON, formerly of the firm of D. Appleton & Co., and a brother of William F. Appleton, the head of the firm, died suddenly on Wednesday evening, October 24, at Dr. George C. S. Choate's asylum, at Pleasantville, West-Chester County, where he had been for the last two years and a half. He was 57 years of age, and a widower, but he had no children.

#### JOURNALISTIC NOTES.

MR. DAVID BOGUE will issue shortly an illustrated magazine, to be called the *Science Monthly*.

S. CALVARY & Co., of Berlin, announce the commencement of a series of studies in classical philology and archæology, under the title of "Berliner Studien." To judge from the prospectus the periodical will be of the same character as the well-known "Leipziger Studien."

THE *American*, on entering upon its fourth year, makes a definite claim as a "journal of literature, science, the arts, and public affairs—a claim which it has already made good, during the past year; witness, for quantity and variety, the well-arranged contents" mailed with its issue of October 20; for quality we vouch for the excellence of that department in which we are most concerned.

The *Youth's Companion* will publish during the next year a new poem by Tennyson; some entirely new reminiscences of Charles Dickens by his daughter, Mamie Dickens; six poems by Lord



Lytton (Owen Meredith); and serial stories by Thomas Hardy, Mrs. Oliphant, and Alphonse Daudet. Mrs. Oliphant's novel is entitled "The Covenanter's Daughter," the heroine being an historical character; and Miss Dickens's paper bears the engaging name of "The Child-Friendships of Charles Dickens."

THE Christmas (December) *Harper's Magazine*, which is planned to be the most notable issue of a magazine ever published, is, nevertheless, intended to be but the forerunner of a remarkable series throughout 1884. The new and novel serial, "Nature's Serial Story," by E. P. Roe, with illustrations by Gibson and Dielman, and William Black's "Judith Shakespeare," with illustrations by Abbey, are only examples, in the one field of serial fiction, of the scale on which the coming volumes are planned. It is intended during the coming year to make a specialty of stirring short stories.

THE new monthly, *Shakespeareana* (New York: Leonard Scott & Co.), will have its first issue under date of November 1. The cover bears the design of the window devised by Frederick Crowninshield, and placed in Harvard Memorial Hall by the Class of '54. The contents of the number include an article on the proposed examination of the tomb at Stratford, by William Leighton, Jr.; a very brief one, by Professor R. E. Thompson, on "King Lear's Arrangement with his Daughters;" one by J. Parker Norris, on "Portraits of Shakespeare;" and others by Charlotte Porter, A. A. Adey, Professor W. T. Thorn, Professor Charles P. G. Scott, and Joseph Crosby.

#### LITERARY AND TRADE NOTES.

WHITE, STOKES & ALLEN state that the "Oyster Epicure" promises to have a very large sale.

GEO. H. ELLIS, Boston, has published the new work by Babu P. C. Mozoomdar, entitled "The Oriental Christ," a devout, earnest, spiritual, and remarkable conception of Christ by a member of the Brahmo Somaj.

NEGOTIATIONS regarding the literary treaty between Germany and Belgium are still going on between the governments. The date or place for the conference of delegates is not yet fixed, but it is hoped that it will meet in Berlin. The literary treaty between Germany and France will probably serve as the basis.

WILLIAM S. GOTTSBERGER publishes to-day "Felicitas," by Felix Dahn, translated by Mary J. Safford. This is a romance which carries us back to the decay of the Western Empire, when the outlying provinces were being torn from the hold of the feeble representative of the Cæsars, who kept his shadowy court in Ravenna.

ALLEN, LANE & SCOTT have published a new almanac, entitled "The Nineteenth Century Almanac," giving the calendar for each year from 1800 to 1900 inclusive, together with a number of the principal events in each expired year. The book is printed on fine tinted writing-paper, and opposite each year is left a blank page for memoranda.

G. P. PUTNAM'S SONS will shortly publish for the Society of Political Education a volume on "Taxation," by Prof. J. H. Canfield; also a volume entitled "Of Work and Wealth: A Summary of Economics," by R. R. Bowker. They

have in press for the Free Trade Club a work entitled "The Destructive Influence of the Tariff on Commerce and Manufacture," by J. Schoenhof.

THE "Paper-Mill Directory" is the name of a volume of one hundred and ninety pages issued by the *Paper World*, containing a list of all the paper-mills in the world, or at least of four thousand four hundred and sixty-three. Of these, one thousand and ninety-nine are in the United States, one thousand one hundred and eight in Germany. England has but two hundred and eighty-nine, Australia four, and New Zealand two. The capacity of each mill is also given.

JAMES H. EARLE, Boston, has just published "Capital for Working Boys," by J. E. McConaughy, a book of most practical helpfulness, which every parent, anxious to see his son rise to manliness, honor, and usefulness, should place in his hands. The volume forms the third of the famous *Log Cabin Series*. He will also shortly issue a new edition of "What to Get for Breakfast," in handsome paper covers; and of "Knights of the Cross," memoirs of Revs. Melville and Gershon Cox, by a daughter.

D. VAN NOSTRAND announces several new works of applied science: "The Machinist's and Steam-Engineer's Practical Calculator," by D. B. Dixon; "Chemical Problems, with Brief Statements of the Principles Involved;" "Steam Heating, an Exposition of the American Practice of Warming Buildings by Steam," by Robert Briggs; "Electricity in Theory and Practice," by B. A. Fiske; and "Electricity, Magnetism, and Electro-Telegraphy," a practical guide for students, operators, and inspectors, by Thos. D. Lockwood, with one hundred and fifty-eight illustrations.

SCRIBNER & WELFORD have just sent out a timely and very useful catalogue of musical literature, comprising a list of standard and miscellaneous works on music and musical literature, including biographies of the great artists and composers, histories of music, its literature and technics, critical essays, works on acoustics, harmony, the voice, the organ, musical instruments, etc. The catalogue gives evidence of care and discrimination in the selection and classification and does credit to the compiler. It is an effort which deserves encouragement, and we hope to see more of it. The catalogue is sent free upon application.

HARPER & BROS. issue this week, in the *Franklin Square Library*, Anthony Trollope's "Autobiography," described by the London Athenæum as "a very frank record of his literary work and of his opinions." They have nearly ready the long-expected life of Gen. Beauregard. Its full title is "The Military Operations of Gen. Beauregard," and it will make two large octavo volumes. Judge Alfred Roman, who has prepared the work, formerly a colonel on Beauregard's staff, has had access to a vast quantity of new and authenticated material. After giving a biographical sketch he goes into an elaborate account of all the military operations of Beauregard in the civil war, and gives some account of his career in the Mexican war.

IRA BRADLEY & Co., Boston, have just ready "The Lesson Commentary on the International Lessons for 1884," by Rev. J. H. Vincent, D.D., a non-sectarian work, and one which has been prepared with great care and labor, and contains

over 100 illustrations, maps, tables, etc.; also "The International Lesson Books for 1884," by Rev. Dr. J. H. Vincent and Rev. J. L. Hurlbut, graded for "Senior," "Intermediate," and "Beginner's" classes, which can also be had interleaved. They have recently published "Noble, but not the Noblest," a Russian story by Marie Hall, describing the life and trials of a pilgrim; and "Nelly Channell," a beautiful picture of Christian home life by Sarah Doudney.

PICKWICK & CO., Philadelphia, will issue shortly a "Critical Bibliography of the Greek New Testament as published in America," by Prof. Isaac H. Hall. This work the publishers believe to be the only complete treatise on the subject in existence. It includes more than 250 editions of the Greek New Testament, and parts thereof, published in America. The subject is treated according to the text exhibited in the various American editions of the Greek New Testament, critically as well as bibliographically, and with due regard to chronological arrangement. It is arranged in twelve chapters, closing with a chronological list and an index. The work abounds in historical and biographical information, and will prove invaluable to the scholar, no less than to the librarian and the general bibliographer. It is the result of many years' labor and investigation. It will make a handsome volume, the retail price of which is fixed at \$1.50.

SCRIBNER & WELFORD will issue shortly a new and elegant library edition of "The Historical and Posthumous Memoirs of My Own

Time," by Sir N. W. Wraxall, who shares with Horace Walpole the credit of affording our chief sources of information for the social and political history of the 18th century—the days of Pitt, Fox, Burke, Sheridan, Johnson, etc. His works have been of late years very scarce, and bear a high price. The present edition is enriched with annotations by Dr. Doran, Mme Piozzi (from her autograph MS.), the editor, H. B. Wheatly, etc. They also announce a new edition of the "Memoirs of Marie Antoinette," by Mme. Campau; and a new volume of Mr. Colquhoun's travels, a continuation of his "Across Chrysê," describing his varied adventures among the "Shans" in the untravelled border region lying between China and Burmah. Scribner & Welford also expect to receive shortly a shipment of the library edition of "Don John of Austria, or, Passages from the History of the 16th Century, 1547-1578," by the late Sir William Stirling-Maxwell. The volume will be handsomely illustrated with numerous wood-engravings, consisting of portraits, pieces of armor, costumes, medals, etc.

It is stated that Mr. Tennyson's arrangement with Messrs. Kegan Paul, Trench & Co. for the publication of his works comes to an end with the present year and will not be renewed. It is, we believe, says the *Academy*, "arranged that the Macmillans will for the future be the publishers. According to current rumors, Mr. Tennyson received under his arrangement with his former publishers £4000 a year. The terms of the new arrangement have not yet been mentioned."

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Cooper, Townsend ed., 1859-'60. *Afloat and Ashore*. Precaution.

*Scribner's Magazine*, v. 1, 2, 3, 4, 7, 8, 9.  
*Atlantic Monthly*, April, July, 1881; May, June, 1883.  
*Popular Science Monthly*, v. 12.

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Motley's *Dutch Republic*, v. 3, 8°. Harper, 1861.

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Smithsonian Contrib. to Knowledge, v. 3, 8, 9, 12, 14 and all up to date, in cl.; also an imperfect v. 1, with pl. 2, 3, 15.  
*Am. Naturalist*, *Am. Art and Science Journal*, *Nature*, also New York, Philadelphia, Boston Annals, Journal and Proceedings, etc., on Natural Science, in sets or any volume.

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Evans, Old Ballads, 2 v., 8°. London, 1777.

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Report to the General Board of Health on the Supply of Water to the Metropolis, with 2 appendices, plates. London, 1850.  
Fraser's Magazine, from v. 52 to the completion, in publisher's hf. cf. binding, v. 52 incl.  
Nigor: a Novel, by Barrett.  
Life of Barrington, Thief.  
Memoirs Count de Viel Castel, French.  
Parody on Marshall relating to the poem, Death of Sir John Moore.  
Histoire de Dona Rufine, fameuse Courtisane de Seville. Amst., 1723.  
The Picture Gallery, 200 paintings of distinguished ladies of Gt. Britain, 4°. London, 1780.  
The House of Peereesses; or, Female Oratory, 4°. London, 1794.  
Phillips's Mining and Metallurgy of Gold and Silver. London, 1867.

## NEW YORK NEWS CO., N. Y.

Popular Monthly, v. 3.

## OREGON NEWS CO., PORTLAND, OREGON,

Hyperion, il. by Birket Foster. London, 1853.  
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Literary World, 1876, 1877, and 1878.

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Samuel Broul & Co., Cherbuliez.  
Engineering News, Oct., 1881.  
Cooke, Chemical Physics.  
Coleridge's Works, by Shed, pub. by Harper.  
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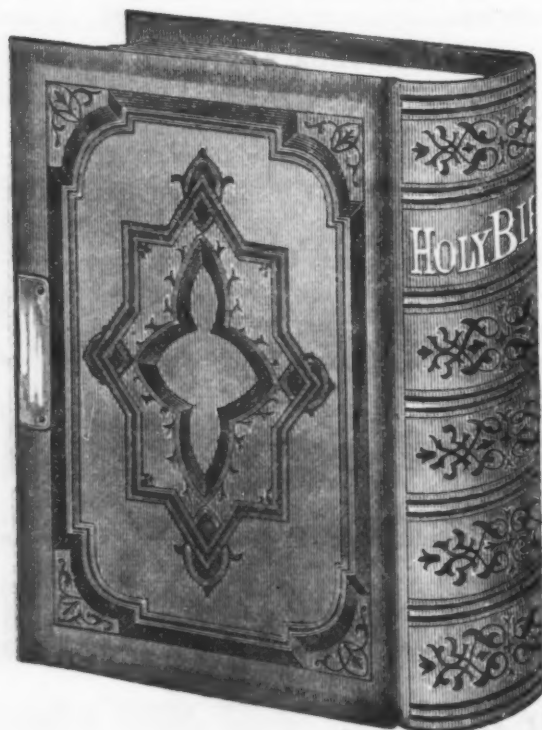
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